FACT: Automation is the Future of Plate Making FPPA 18th Annual Convention

April 28, 2015 **Rory Marsoun** VP Business Development - Flexo







Esko's Flexo CTP product portfolio



CDI Spark 1712/A3 Plates up to 17x12 inches



CDI Spark 2120 Plates up to 21x20 inches



CDI Spark 2420 Plates up to 24x20 inches



CDI Spark 2530 Plates up to 25x30 inches



CDI Spark 4835 Plates up to 47.2x35.4 inches



CDI Spark 4260 Plates up to 42x60 inches



CDI Spark 5080 Plates up to 50x80 inches



CDI Advance Cantilever 1450 Plates up to 42x60 inches



CDI Advance Cantilever 1750 Plates up to 50x80 inches



Today's Objectives

- Explain why Automation is needed
- Look at what technologies exist today
- Look at what technologies **COULD** exist soon.



Why Automation: Key Drivers and Trends

- General market pressures for cheaper, faster, better. Always.
- Smaller household sizes and demand for convenience
 - Reduced average pack size
 - More varieties as brands compete for consumers
- Result is Shorter Run Lengths
 - Larger proportion of the overall cost of the job comes from **PREPRESS**
 - **Digital Printing** has become a **viable alternative** for small runs
 - Fixed Inkset (ECG) printing enables shorter runs and faster turnarounds.



What must we do?

• Continue to increase **Quality**

- In certain segments, flexo has been taking market share and this will continue as technology improves
- This enables us to continue converting offset and gravure to flexo

Continue to increase Consistency

- Enables standardization
- Brands require consistency



What must we do?

• Become more responsive

- Demands for quicker artwork changes and turnaround
- Ability to gang SKUs on a press becomes more important
- **Reduce costs** of prepress and plate making
 - Reduce manual steps

7

- Lower skill level required

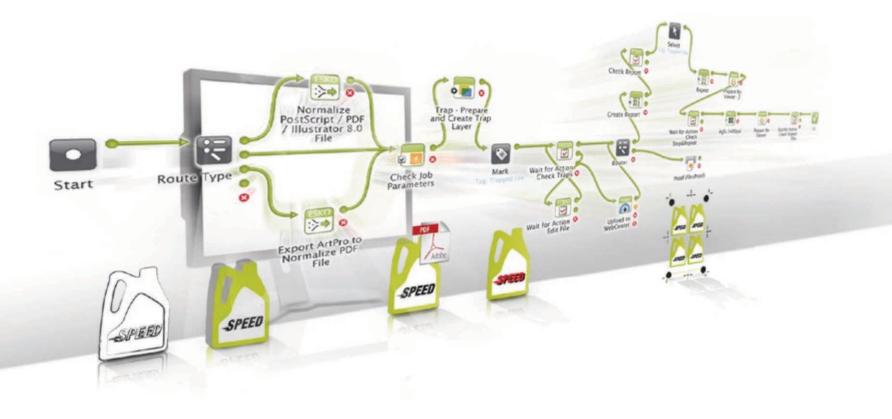


Current examples of Automation in Flexo

- Automatic plate mounter
- Flexo Presses
 - Servo drives
 - Push-button changeover
 - Automatic clean-up
 - Automatic Ink Control
- Automatic Plate Washer



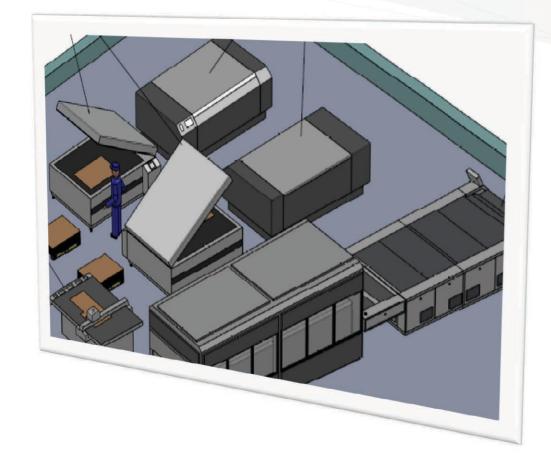
Esko and Automation





• Steps

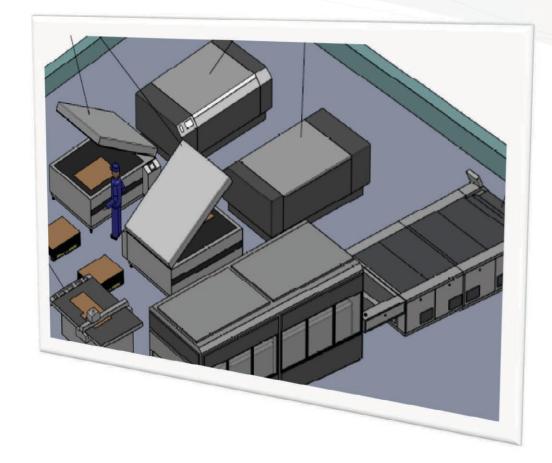
- Imposition of jobs
- Back exposure of plate
- Load plate onto CDI
- Unload plate after imaging
- Main exposure of plate
- Punching of plate
- Feed plate into processor
- Drying of plate
- Finishing of plate
- Cutting of plate





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CDI Spark 4260/5080 SEMI AUTOload

- Optional for CDI Spark 5080/4260
- Built for Corrugated
 - Automatic loading of plates up to 2.84mm/.112"
 - Manual Loading for plate up to 6.35mm /.250"
 - \rightarrow Increased throughput and reduced plate wastage
 - \rightarrow Improved handling accuracy and plate loading
 - \rightarrow Free up manpower in plate room
 - One man operation even for heavy plates





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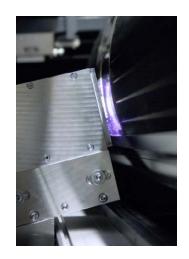
Inline UV Exposure

Digital high-power LED UV main exposure head inside CTP Imager:



Full digital control over Oxyen Inhibition process:

- \rightarrow UV intensity
- \rightarrow Surface speed during exposure
- \rightarrow Dwell Time of UV light





Digital LED UV Exposure - Consistency

Dot size & shape depends on main exposure UV intensity:

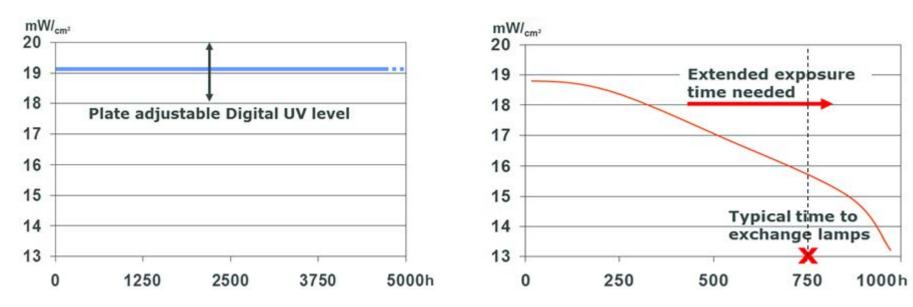




Inconsistent dot quality:

(continuous UV change)

Consistent dot quality - over 5000h (= 30.000 plates)





Digital LED UV Exposure - Consistency

Digital

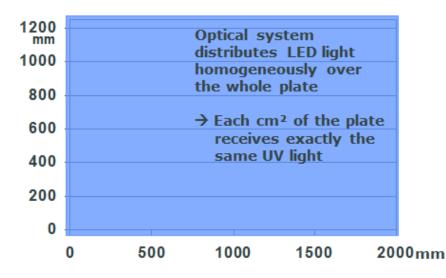
LED UV

Dot size & shape depends on main exposure UV intensity:



Consistent dot quality

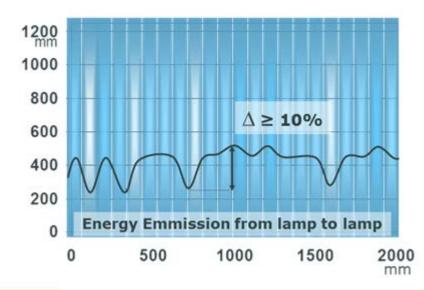
- over 5000h (= 30.000 plates)
- and equal all over the plate





Inconsistent dot quality:

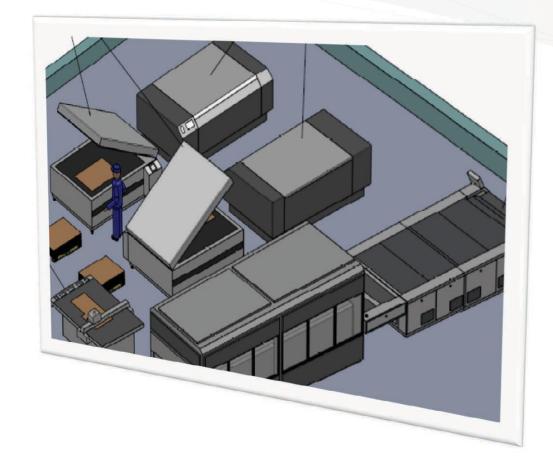
- continuous UV change
- UV not constant over plate





• Steps

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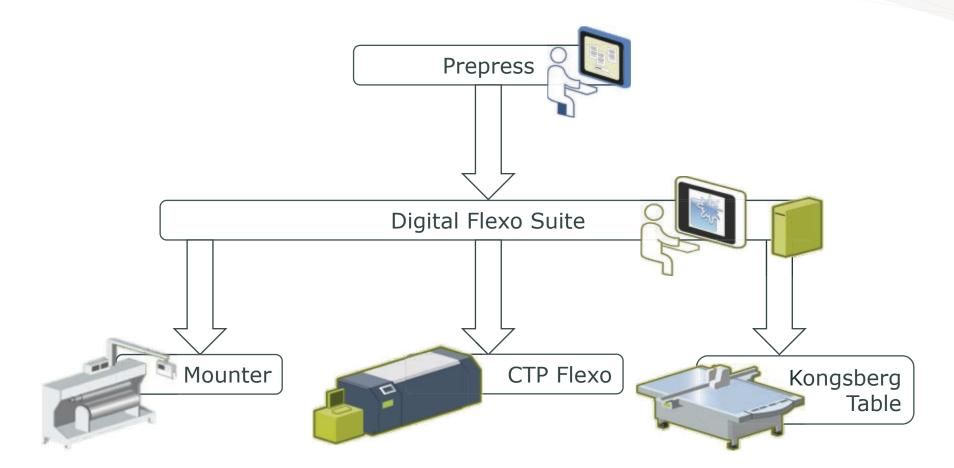


Automated Plate Cutting





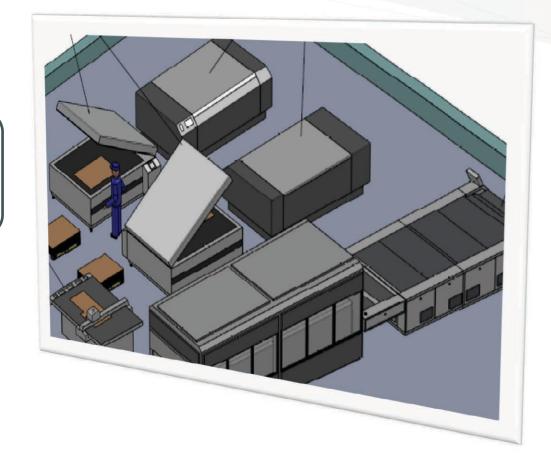
Digital Flexo Suite





Steps

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Integrating Back Exposure





Steps

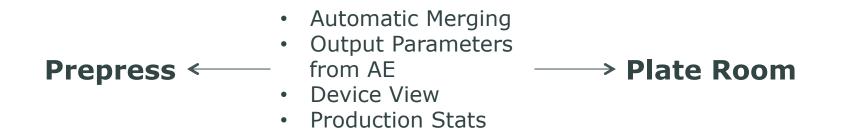
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What comes next?

Better connection between prepress and plate room.





Your input is vital!

If you have some input on this topic, please find me and share!

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